

BECOME A DEALER:

How to Become a Dealer?

Do you want to build your Own Service Station? Please contact the National Customer Contact Centre (NCCC) on 086 10 QUEST (78378), they will direct your call to the Property Development Department.

Becoming a Dealer:

1. A service station must be available for sale.
2. All applicant/s will be required to complete and submit the necessary Service Station Application and Application for Credit Facilities form, CV's, Copy of ID and all supporting documents, once the Offer to Purchase or Sale of Agreement contracts have been signed by the relevant parties.
3. Bank, credit and criminal reference checks will be done on the potential applicant/s.
4. Proof of finances must be submitted to QUEST with the application form.
 - a.) The potential buyer must have a minimum of 50% of the total amount required to purchase the service station in unencumbered funds (cash) available.
5. A comprehensive Business Plan is mandatory and must be submitted by the short listed applicant/s.
6. Applicants will be required to attend and Interview and present their Business Plan to the interviewing panel.
7. Short listed candidates will be required to undergo a compulsory psychometric assessment/evaluation (Cost to be borne by the applicant).
8. Approved applicants must apply for a Retail License from the Department of Minerals and Energy (DME) to operate their service station.
9. On successful receipt of the Retail License, a handover/placement date will be arranged by all parties.

Basic Requirements:

- Educational competency-relevant tertiary qualification.
- Level of relevant working experience – service station experience preferable.
- Minimum working capital requirements.

Competency Requirements:

- Transactional leadership skills.
- Computer proficiency.
- Numeric ability skills.
- Written communication skills.
- Planning and organising skills.
- Finance and budgetary management.
- Coaching and mentoring ability.
- Collaborate and conflict management.
- Liaison and interpersonal skills.
- Strategic visioning.
- Attention to detail.
- Customer Service Excellence Orientation.

Preference will be given to BEE candidates. Please refer to the application form below.
